

# The Abundant Oiler

Once members begin to share the products they love with others who enroll and purchase products with Young Living, our compensation plan empowers them to create a brighter future with the additional income they can earn. This compensation can become much more than a paycheck as it enables members to discover freedom and meaning through passion-motivated sharing.

## YOUR INVESTMENT

Your initial investment of a starter kit and a 50-100 PV monthly purchase thereafter is all you need to begin and maintain your business.



Basic Starter Kit



Premium Starter Kit



PSK with Thieves



PSK with NingXia



PSK with Savvy Minerals

## TERMS AND DEFINITIONS

**CUSTOMER** – A customer pays retail prices and is not able to earn commissions.

**MEMBER/DISTRIBUTOR** – A member pays 24% off retail prices and is able to earn commissions.

**ENROLLER** – An enroller is the distributor responsible for signing up a new member.

**SPONSOR** – A sponsor is a member's direct upline and main support.

**PV** – Personal Volume is the total of your purchases in a calendar month.

**OGV** – Organizational Group Volume is the total purchases of your entire organization in a calendar month.

## INCOME POTENTIAL

Young Living 2017 Worldwide Income Disclosure Statement  
Worldwide Income Statistics for January – December 2017

YOUNG LIVING MEMBER RANK	PERCENTAGE OF ALL BUSINESS BUILDERS	MONTHLY INCOME				ANNUALIZED AVERAGE INCOME	AVERAGE MONTHS TO ACHIEVE RANK		
		Lowest	Highest	Median	Average		Low	Average	High
DISTRIBUTOR	33.3%	\$0	\$725	\$15	\$26	\$312	N/A	N/A	N/A
STAR	41.02%	\$0	\$932	\$58	\$75	\$906	1	12	267
SENIOR STAR	15.66%	\$2	\$5,531	\$193	\$235	\$2,819	1	19	255
EXECUTIVE	6.62%	\$34	\$13,210	\$425	\$502	\$6,028	1	25	254
SILVER	2.55%	\$229	\$29,248	\$1,698	\$2,088	\$25,059	1	32	252
GOLD	0.57%	\$1,506	\$48,630	\$4,541	\$5,666	\$67,995	2	49	263
PLATINUM	0.18%	\$4,375	\$90,275	\$11,057	\$13,872	\$166,468	5	58	243
DIAMOND	0.07%	\$6,256	\$163,387	\$27,972	\$35,348	\$424,178	7	70	251
CROWN DIAMOND	0.01%	\$28,492	\$231,397	\$53,589	\$64,477	\$773,724	16	85	258
ROYAL CROWN DIAMOND	0.02%	\$50,770	\$326,334	\$132,828	\$144,551	\$1,734,606	17	97	230

# WAYS TO GET PAID

Distributor, Star, Senior Star, and Executive



To receive your commissions for each way to get paid, you must meet the requirements:

- 1 – Purchase 50+ PV per calendar month
- 2 – Purchase 100+ PV per calendar month
- 3 – Purchase 100+ PV via Essential Rewards per calendar month (3 fulfills requirement 2)

## START LIVING BONUS

Earn a one-time \$25 cash bonus when your new, personally enrolled member orders the Premium Starter Kit. The Basic Starter Kit does not apply.

## FAST START BONUS

Earn a 25% bonus, up to \$200 each, on your new, personally enrolled members' orders during the first 3 calendar months. When a member you enroll enrolls someone else, you earn a 10% bonus, up to \$80 each, on the newly enrolled member in the first 3 calendar months.

## ER BONUS

If a member enrolls with a Premium Starter Kit (PSK) and signs up on Essential Rewards (ER) with a 100 PV order at the same time, the enroller will earn an additional \$15 bonus paid out along with the Start Living Bonus and Fast Start Bonus.

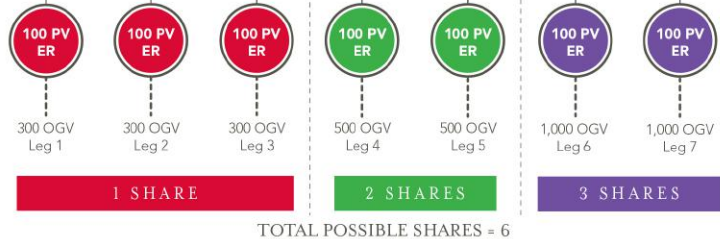
For the bonus to apply, the ER order must process successfully the following month. That means the member must enroll with a PSK and sign up for ER in the first month, and the second month ER order must process with 100 PV for the enroller to qualify for the bonus.

## RISING STAR BONUS

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the member is determined by the number of shares he or she earns (up to \$50 per share).

Qualifications:

1. Paid as a Star, Senior Star, or Executive
2. Have a 100 PV Essential Rewards order
3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV each and receive two more shares. To earn three additional shares for an overall total of six, add two legs of at least 1,000 OGV each.



## UNILEVEL COMMISSIONS

QUALIFICATIONS	MEMBER	STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100
OGV		500	2,000	4,000
LEG (VOLUME PER EACH LEG) OGV				2 @ 1,000
COMPENSATION	UNILEVEL COMMISSION PERCENTAGES			
LEVEL 1	8%	8%	8%	8%
LEVEL 2	5%	5%	5%	5%
LEVEL 3		4%	4%	4%
LEVEL 4			4%	4%
LEVEL 5				4%

When a new member on your team is in months 1-3 and his/her enroller is earning the "Fast Start Bonus," unilevel commissions of 4-8% are paid out at 30% of the PV during those calendar months.